APERC Staff Presentation ERC/ARR Filing APTRANSCO

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Background

- APTRANSCO first filed the ARR/ERC on Dec 29, 1999
- On April 6,2000 a supplementary ERC/ARR was filed
- At the same time Filing for Proposed Tariff was also filed
- A correction to supplementary ERC/ARR was filed on May 8,2000

Background

- Examination of the ERC/ARR has enabled the Staff of APERC to make an assessment and analysis of the revenue requirements of the Licensee
- This presentation covers this assessment

Focus

- To highlight the major areas of differences in ERC/ARR
- Focus on the revenue gap
- Examine the waivers requested by the Licensee in the filings

Framework of Analysis

- Reforms process is in the initial stages
- We are in the period of transition from controlled economy to market oriented economy

Framework of Analysis -Licensee Status

• Regulated Monopoly with License Obligations

Framework of Analysis -Regulatory Method

 Sixth Schedule to Electricity (Supply) Act, 1948

Summary Slide

• Framework of Analysis -Regulatory Model

Framework of Analysis -Regulatory Model

- Cost of Supply of Electricity to Consumers
- Licensee entitled to reasonable return on Capital Base

Framework of Analysis -Regulatory Tool

- The tariffs fixed by the Commission
- Approval of expenditure as per the regulatory method
- Incentives, Penalties, Direct Monitoring of License for
 - Prudence of expenditure
 - Create conditions to switch to Performance
 Based Regulation

Tariff Philosophy

- Tariff philosophy is based on Sec 26 (7)
- It is a move to embedded costs and over time to marginal costs
- Attempts to move towards full costs avoiding to the extent possible a rate shock

Tariff Philosophy

- The aim is to
 - look after consumer interests through the reforms process
 - ensure the viability of APTRANSCO
 - create competitive conditions

Critical Parameters

- Sources of Power
- Cost of Power
- Prudence in Expenditure

Sources and Quantum of Energy

APTRANSCO

- APGENCO 26788.15MUs
- CGS 9670.00 MU
- APGPCL 383 MU
- IPP's
 - 4728.34MU
- Others 418.44 MU
- Free wheeling 0.00 MU
- SEBs 640.50
- Total Units 42628.43 MU

- Staff
- APGENCO 27184.87 MUs
- CGS 10258.49 MUs
- APGPCL 383 MUs
- IPP's 3645.00 MUs
 - Others 548.44 MUs
- Free Whl 100 MUs
- SEB's 640.50 MUs
- Total Units
- 42760.30* MUs

Difference in power purchase quantity

- APTRANSCO 42628.43MUs
- Staff 42760.30
- 131 units are available for sale to VSP
- No difference in total energy purchases

Methodology for estimates

- Auxiliary Consumption as per actual trends
- Overhauls (APGENCO) as per schedules
- NTPCs as per past trends
- Visakha Steel Plant gross generation taken to the grid
- Free Wheeling -Transmission By Displacement - only 100 MUs taken

Methodology for estimates

- Merit Order Selection
- Windage Losses at 1% as per present trends
- Transit losses included in coal costs
- Hydel generation on the basis of ten yr avg.
- Additional units (100MU) of APGPCL unutilised capacity

Power Purchase Costs

APTRANSCO -Crs

- APGENCO 3927.26
- CGS 1522.85
- APGPCL 84.95
- IPP's 1441.17
- Others 90.37
- wheeling 107.57
- SEBs 149.25
- Total Cost 7323.42

• STAFF

- APGENCO 3389.10
- CGS 1529.37
- APGPCL 84.95
- IPP's 1074.22
- Others 114.37
- wheeling 106.68
- SEBs 149.25
- Total Cost 6447.95

Difference in costs

- APTRANSCO Rs. 7323.42 Crs
- Staff Rs. 6447.95 crs
- Difference Rs. 875.47 crs

Basis for Estimation

- Merit Order Selection
- Past Trends

Transmission & Distribution Losses

- As per the projections of APTRANSCO – EHV -4.5%
 - Dist Losses 30.9% to gross purchases

Losses

- Staff is of the opinion that reduction in losses is possible with improved
 - metering
 - energy audits
 - improved distribution network
 - energy conservation

Agricultural Consumption

- As per APTRANSCO estimates
- Since both T&D Losses and Agricultural estimates are only guesses, without metering and data analysis, the Licensee's projection have been provisionally accepted
- Consumption to be monitored on real time basis to measure actual consumption

Load Projections

• As per APTRANSCO-SNC Lavalin projections

Fuel Purchase Cost Adjustment Formula

• Adjustment formula to apply only for fuel costs

Annual Revenue Requirement

Capital Base Transmission & Bulk Supply

- APTRANSCO
- OCFA 2678 crs
- CWIP 1147.26
- Working Cap 4.84
- Receivable 1302.74
- Acc Dep 711.112
- Loans 1785.16
- WC Borrow 1061.41
- Mkt Bor, CAPEX182.33
- Payables 956.69
- TOTAL 436.60

- STAFF
- OCFA 2318.05
- CWIP 1151.80
 - Working Cap 3.19 + 3.96
 - Receivable 0.00
 - Acc Dep 672.40
 - Loans 1785.16
 - WC Borrow 0.00
 - Mkt Bor, CAPEX0.00
 - Payables 0.00
 - TOTAL 1019.44

Net Capital Base Transmission & Bulk Supply

- APTRANSCO Rs. 436.60crs
- Staff Rs. 1019.44crs
- Diff Rs 582.84 crs

Capital Base Distribution & Retail Supply

- APTRANSCO
- OCFA 4000.40
- CWIP 1076.43
- Stores 21.92
- Avg cash 86.61
- Receivable 1833.52
- Acc Deo 1823.69
- Loans 1774.94
- Cons Sec Dep 941.32
- Payables 1302.74
- TOTAL 1176.19

- Staff
- OCFA 3935.01
- CWIP 941.03
- Stores 21.92
- Avg cash 63.56
- Receivable 0.00
- Acc Deo 1817.84
- Loans 1774.94
- Cons Sec Dep 1042.01
- Payables 0.00
- TOTAL 326.73

Net Capital Base Distribution & Retail Supply

- APTRANSCO Rs. 1176.19 crs
- Staff Rs. 326.73 crs
- Diff Rs 849.46crs

Reasons for difference in capital Base

- Fixed assets and CWIP recalculated on the basis of ARR and past trends
- Depreciation accordingly adjusted
- Calculations on the basis of Sixth Schedule

Expenditure - Distribution & Retail Supply Major areas of differences

APTRANSCO

- Purchase of energy 7924.99 ۲
- Wages & Sal 534.81 ٠
- App Loan Int 220.86 ٠
- Rent Rate*taxes • 96.96
- Bad Debts • 92.34
- Cont to Empl Funds 142.95 ٠
- Other expenses 603.58 ٠
- Total 9519.53

| | ٠ | Staff | |
|---|---|-----------------------|----------|
|) | • | Purchase of energy | 7033.99 |
| - | • | Wages &Sal 478.07 | |
| | • | App Loan Int | 220.86 |
| | • | Rent Rate*taxes 19.95 | |
| | ٠ | Bad Debts | 0.00 |
| | • | Cont to Empl Funds | 42.82 |
| | • | Other expenses 501.60 | |
| I | • | Total | 8297.292 |

Total

Expenditure -Reasons for Differences

- Purchase of energy differences as mentioned earlier
- Wages & salaries differences due to DA projections and treatment of earned leave
- Bad debts recovery as per APSEB Recovery of Dues Act ,1948and hence not included
- Interest on approved loans (in T&BS) does not allow for Working Capital Borrowings

Expenditure -Reasons for Differences Expenditure

• Contribution to Employee fund - Actuarial assumptions of Price Waterhouse not appropriate for future contributions

ARR for Distribution & Retail Business

- APTRANSCO
- Total Expend. 9519.53
- Reasonable Return 161.78
- Less non-tariff income 447.47
- Less variable cost adj 216.00
- Net Revenue Requirement
- Rs.9017.84

- Staff
- Total Expend. 8297.29
- Reasonable Return 61.15
- Less non-tariff income 519.47
- Less variable cost adj 0.00
- Net Revenue Requirement
- Rs. 7838.97

Difference in Revenue Requirement

• The difference in net revenue requirement between APTRANSCO estimates and the staff estimates is Rs. 1178.87 crs.

Expected Revenue from Charges

- Revenue at current tariffs have been posited at Rs. 5,436.88 Crs
- At current tariffs the gap to be covered as per APTRANSCO's estimates would be Rs. 3580.96 Crs
- As per staff estimates the gap is lower at Rs.2402..09 Crs

GAP

APTRANSCO

- Net Rev Req Rs 9017.84 crs
- Rev. At CT Rs. 5436.88 crs
- Efficiency gain Rs. 500.00

Staff

- Net Rev Req Rs7838.97
- Rev . At CT Rs. 5436.88 crs
- Efficiency gain Rs. 500.00

Covering the GAP

- An efficiency gain of Rs. 500 crs has been projected in the ERC/ARR
- The GAP to be covered for APTRANSCO by tariffs or/and subsidies comes to Rs.3080.96 crs.
- The same gap as per Staff estimates comes to Rs.1902.09crs

Covering the GAP

- The Licensee expects to increase tariffs by 15% thereby earning Rs.808 crs.
- The gap as per the filed ERC/ARR left uncovered is about Rs. 2272.96 crs.
- The staff estimate this gap with 15% increase over current tariff is Rs.1094.09crs

Quality of Service

- Low Frequency
- Low Voltage
- Grid failures
- Quick customer services

Sustaining Quality

• This is to be ensured with safety measures

Final Design of Tariff

- Design of tariff will be based on the tariff philosophy of APERC
- suggestions made during the public hearing